

Operating Lease & Fully Maintained Operating Lease

Managing a fleet of passenger and commercial vehicles and materials handling equipment is a full time job in itself. But with an ORIX Operating Lease you can delegate the hard work to us.

The easy way to 'get on with the job'

An ORIX Operating Lease takes away most of the headaches and risks associated with managing a vehicle fleet. For a start, leasing can free up valuable cash for other business purposes and there is no cash burden of a large upfront outlay. The asset and the lease liability are both held off balance sheet. And your payments may even be tax deductible. At the same time, the dedicated team, sophisticated systems and huge range of Fleet Management options at ORIX can work to make operating, insuring, managing and monitoring your vehicles cost-effective and simple. When your Operating Lease expires, we can arrange an extension quotation or you can simply hand back the vehicle (in accordance with Fair Wear and Tear Guidelines) and drive away in a replacement, if this has been arranged.

The flexibility of 'Fully Maintained' options

You have the freedom to pick and choose the Fleet Management options you need, transforming a standard Operating Lease into a Fully Maintained Operating Lease¹. You can elect to let us handle everything from administration and negotiations to vehicle maintenance. Which leaves you free to focus on the fleet itself. Our Fleet Management options include:

- Acquisition – Use our expertise and buying power to obtain your vehicles at a more competitive price.
- Accident Management – ORIX can manage the entire process for you, from towing and repairs to claims management.
- Comprehensive Insurance – Choose a package that provides benefits such as rapid approval of repairs.
- E-Tag Management – ORIX can manage, administer and report on your e-Tag passes nationally.
- Infringement Management – Let ORIX take care of time-consuming infringement notice management for you by monitoring, administering and reporting on driver infringements.
- Repair and Maintenance – ORIX buying power and dealer relationships ensure highly competitive pricing for maintenance and repair costs, as well as proactive cost and service quality control.



- Registration – Have ORIX manage your annual renewals and spread the cost across monthly lease rentals throughout the lease period.
- Replacement Vehicle – Access more than 1,900 cars, trucks and trailers in case of accident, theft, breakdown or short term rental needs.
- Disposal – Our comprehensive vehicle disposal service will help you arrange timely and cost-effective replacement of your fleet vehicles.
- Fuel Management and Reporting – Save on fuel with at-pump discounts using an ORIX Card or ORIX StarCard, plus sophisticated fuel usage reporting, and convenient invoicing.
- 24-hour Roadside Assistance – We can co-ordinate national accident and emergency breakdown services for your nominated drivers, giving them extra security and support.
- ORIX Customer Centre and Fleet Reports – Our sophisticated online reporting can enhance your fleet efficiency and save you in-house administration time.

ORIX Operating Lease & Fully Maintained Operating Lease – at a glance

FEATURE	DRIVES YOUR BUSINESS VIA:
Financial Advantages	<ul style="list-style-type: none"> • Lease rentals are usually tax-deductible (except for luxury vehicles) when the vehicle is used to generate assessable income • The liability and asset are both off balance sheet
Monthly Rental Payments	<ul style="list-style-type: none"> • No initial capital outlay since payments are spread over a lease period
No Resale Value Risk	<ul style="list-style-type: none"> • Vehicle is simply returned to ORIX at lease-end²
Fleet Management Options	<ul style="list-style-type: none"> • Saves you time by letting ORIX handle all aspects of vehicle maintenance • Removes any maintenance risk as unscheduled repairs are included² • ORIX bargaining power provides access to discounts on repairs tyres, fuel and scheduled maintenance • Allows staff to concentrate on your core business without the additional overhead often required to manage and administer your fleet in-house

An ORIX Operating Lease or Fully Maintained Operating Lease are just two of the ways we can take your business places. To find out more please speak to an ORIX fleet specialist on **1300 652 886** or email info@orix.com.au

1. The Fully Maintained Operating Lease is referred to in the ORIX Standard Conditions of Fleet Agreement as a Lease with Fleet Service & Fleet Management elements included. 2. Fair Wear and Tear Guidelines apply.

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